## Unaudited Financial Results for the Quarter ended 30th June, 2012

(₹. in Crores)

		Standalone				Consolidated				
	Particulars	Quarter ended			Year ended	Quarter ended			Year ended	
		30.06.2012	31.03.2012	30.06.2011	31.03.2012	30.06.2012	31.03.2012	30.06.2011	31.03.2012	
		(Unaudited)	(Audited)	(Unaudited)	(Audited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
1	Income from Operations	Ì	,	,	Ì	Ì	Ì	,	,	
	a) Net Sales / Income from Operations	909.59	871.02	868.59	3458.97	1728.64	1754.96	1432.72	6265.49	
	b) Other Operating Income	5.21	13.35	5.67	30.80	64.45	54.56	38.01	176.34	
	Total Income from Operations (Net)	914.80	884.37	874.26	3489.77	1793.09	1809.52	1470.73	6441.83	
2.	Expenses									
	a) Changes in Inventories of Finished Goods, Work - in - Process									
	and Traded Goods	(23.92)	12.49	(11.80)	(37.79)	(26.92)	12.67	(18.86)	(43.12)	
	b) Cost of Materials Consumed	535.12	469.59	523.40	2013.73	550.08	471.41	539.69	2058.94	
	c) Purchase of Traded Goods	55.94	60.15	34.67	185.82	61.12	100.31	38.85	231.08	
	d) Employee Benefits Expense	67.28	66.98	61.73	259.23	140.78	126.31	121.27	510.68	
	e) Depreciation and Amortisation Expense	18.85	19.84	18.31	76.08	27.31	26.39	24.14	100.90	
	f) Other Expenses	189.68	179.91	161.97	702.40	537.64	616.65	463.45	2045.28	
	g) Financing Charges					313.78	282.70	202.93	990.04	
	Total	842.95	808.96	788.28	3199.47	1603.79	1636.44	1371.47	5893.80	
3.	Profit from Operations and before Other Income, Finance Costs									
	and Exceptional Items (1 - 2)	71.85	75.41	85.98	290.30	189.30	173.08	99.26	548.03	
4.	Other Income	3.24	15.77	1.25	30.97	4.60	7.83	22.94	36.14	
5.	Profit Before Finance Costs and Exceptional Items (3 + 4)	75.09	91.18	87.23	321.27	193.90	180.91	122.20	584.17	
6.	Finance Costs	19.65	20.15	17.16	76.17	19.88	21.39	17.47	78.27	
7.	Profit After Finance Costs but before Exceptional Items (5 - 6)	55.44	71.03	70.07	245.10	174.02	159.52	104.73	505.90	
8.	Exceptional Items									
	Reversal of Impairment Provision on Investments							30.00	30.00	
9.	Profit Before Tax from Ordinary Activities (7 + 8)	55.44	71.03	70.07	245.10	174.02	159.52	134.73	535.90	
10.	Tax Expense (including Deferred Tax)	17.01	13.27	20.05	65.01	54.59	47.07	46.00	183.92	
11.	Profit After Tax (9 - 10)	38.43	57.76	50.02	180.09	119.43	112.45	88.73	351.98	
	Minority Interest					(34.66)	(35.59)	(14.43)	(83.07)	
12.	Net Profit	38.43	57.76	50.02	180.09	84.77	76.86	74.30	268.91	
13.	Paid-up Equity Share Capital	37.27	37.26	37.15	37.26	37.27	37.26	37.15	37.26	
	(Face Value of ₹2 Each)									
14.	Reserves and Surplus				1077.70				1272.79	
15.	Basic Earnings Per Share (in ₹) - Not Annualised	2.06	3.11	2.69	9.69	4.55	4.13	4.00	14.46	
16.	Diluted Earnings Per Share (in ₹) - Not Annualised	2.06	3.10	2.68	9.66	4.54	4.12	3.98	14.42	

## PART II - SHAREHOLDERS' INFORMATION

	THE SHAKEHOEBEKO INFORMATION	Standalone				Consolidated				
		Quarter ended			Year ended		Year ended			
	Particulars of Observations	30.06.2012	31.03.2012	30.06.2011	31.03.2012	30.06.2012	31.03.2012	30.06.2011	31.03.2012	
Α	Particulars of Shareholding	(Unaudited)	(Audited)	(Unaudited)	(Audited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
1.	Public Shareholding									
	Number of Shares	9,66,54,867	9,66,07,427	9,61,62,375	9,66,07,427	9,66,54,867	9,66,07,427	9,61,62,375	9,66,07,427	
	Percentage of Shareholding	51.86%	51.85%	51.77%	51.85%	51.86%	51.85%	51.77%	51.85%	
2.	Promoters and Promoter Group Shareholding									
	a) Pledged/Encumbered									
	- Number of Shares	13,38,610	13,38,610	13,38,610	13,38,610	13,38,610	13,38,610	13,38,610	13,38,610	
	- Percentage of Shares (as a % of the Total Shareholding of									
	Promoter and Promoter Group)	1.49%	1.49%	1.49%	1.49%	1.49%	1.49%	1.49%	1.49%	
	- Percentage of Shares (as a % of the Total Share Capital of the									
	Company)	0.72%	0.72%	0.72%	0.72%	0.72%	0.72%	0.72%	0.72%	
	b) Non Encumbered									
	- Number of Shares	8,83,69,280	8,83,69,280	8,82,64,980	8,83,69,280	8,83,69,280	8,83,69,280	8,82,64,980	8,83,69,280	
	- Percentage of Shares (as a % of the Total Shareholding of									
	Promoter and Promoter Group)	98.51%	98.51%	98.51%	98.51%	98.51%	98.51%	98.51%	98.51%	
	- Percentage of Shares (as a % of the Total Share Capital of the									
	Company)	47.42%	47.43%	47.51%	47.43%	47.42%	47.43%	47.51%	47.43%	

## Notes:

- 1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 6th August, 2012.
- 2 The Statutory Auditors of the Company have carried out a Limited Review of the above Unaudited Standalone and Unaudited Consolidated Financial Results for the quarter ended 30th June, 2012.
- 3 The Company has entered into a Share Purchase Agreement with the Promoters of Shanthi Gears Limited ("SGL") on 13th July, 2012 for the purchase of 3,60,50,291 fully paid up equity shares of ₹1 each of SGL, representing 44.12% of SGL's share capital, at ₹81 per share. Consequently, in accordance with the SEBI (Substantial Acquisition of Shares & Takeovers) Regulations, 2011, the Company is in the process of making an Open Offer to the shareholders of SGL to acquire from them, up to 2,12,46,122 fully paid up equity shares of ₹1 each, representing 26% of SGL's share capital, at ₹81 per share. A Notice of Postal Ballot has been sent to the Company's shareholders seeking their approval, by way of Special Resolution under Section 372A of the Companies Act, 1956, for the said investments.
- 4 During the quarter, the Company allotted 47,440 shares to its employees consequent to the exercise of options granted under the Company's Employees Stock Option Scheme.
- 5 During the quarter, the Company subscribed to 61,73,435 equity shares of ₹10 each of Cholamandalam MS General Insurance Company Limited, a Subsidiary, offered on Rights basis at ₹60 per share.
- 6 The above financial results are also available on our website www.tiindia.com
- 7 Previous period figures have been re-grouped / re-classified, where necessary. The figures for quarter ended 31st March, 2012 are the balancing figures

between the audited figures for the financial year ended 31st March, 2012 and the published year to date figures upto nine months ended 31st December 2011.

Place : Chennai

Date: 6th August, 2012

L Ramkumar Managing Director

## **TUBE INVESTMENTS OF INDIA LIMITED**

Segment wise Revenue, Results and Capital Employed under Clause 41 of the Listing Agreement

(₹. in Crores)

		Standalone				Consolidated				
	Particulars	Quarter ended			Year ended	Quarter ended			Year ended	
		30.06.2012	31.03.2012	30.06.2011	31.03.2012	30.06.2012	31.03.2012	30.06.2011	31.03.2012	
		(Unaudited)	(Audited)	(Unaudited)	(Audited)	(Unaudited)	(Audited)	(Unaudited)	(Audited)	
1	Segment Revenue	,	,	,	,	,	, ,	,	,	
	Cycles / Components / E Scooters	335.44	304.25	318.30	1292.90	337.70	307.63	318.91	1301.12	
	Engineering	394.69	374.40	359.66	1456.64	394.69	374.40	359.66	1456.64	
	Metal Formed Products	220.43	237.28	232.82	869.58	285.01	287.14	285.99	1064.79	
	Un-allocable Operating Income	0.09	(0.06)	0.03	0.14	0.09	(0.06)	0.03	0.14	
	Insurance					256.44	344.13	186.40	967.78	
	Other Financial Services					561.38	523.65	363.40	1779.31	
	Others					1.32	2.01	1.19	7.01	
	Total	950.65	915.87	910.81	3619.26	1836.63	1838.90	1515.58	6576.79	
	Inter Segment Revenue	(35.85)	(31.50)	(36.55)	(129.49)	(43.54)	(29.38)	(44.85)	(134.96)	
	Total Revenue	914.80	884.37	874.26	3489.77	1793.09	1809.52	1470.73	6441.83	
2	Segment Results									
	Cycles / Components / E Scooters	21.57	16.41	22.01	75.56	21.22	16.03	21.68	74.85	
	Engineering	32.14	37.65	34.80	131.12	32.14	37.65	34.80	131.12	
	Metal Formed Products	23.53	33.57	32.73	111.96	24.80	34.23	34.03	120.80	
	Insurance					14.73	1.51	6.71	15.54	
	Other Financial Services					103.05	98.16	56.97	289.21	
	Others					0.11	0.83	0.32	2.10	
	Total	77.24	87.63	89.54	318.64	196.05	188.41	154.51	633.62	
	Finance Costs	(19.65)	(20.15)	(17.16)	(76.17)	(19.88)	(21.39)	(17.47)	(78.27)	
	Other Net Headle (Forest Street) (Income (Inter Comment Flinding)	(0.45)		(0.04)	0.00	(0.45)	(= =0)	(0.04)	(40.45)	
	Other Net Un-allocable (Expenditure) / Income / Inter Segment Eliminations	(2.15)	3.55	(2.31)	2.63	(2.15)	(7.50)	(2.31)	(19.45)	
-	Net Profit Before Tax	55.44	71.03	70.07	245.10	174.02	159.52	134.73	535.90	
3	Capital Employed (Segment Assets - Segment Liabilities)									
۲	Cycles / Components / E Scooters	92.56	90.42	99.88	90.42	90.76	92.51	101.81	92.51	
$\vdash$	Engineering	446.60	448.97	409.92	448.97	446.60	448.97	409.92	448.97	
-	Metal Formed Products	489.34	491.65	428.65	491.65	551.91	548.73	494.98	548.73	
	Insurance	700.04	751.05	720.03	751.05	387.11	322.75	262.96	322.75	
H	Other Financial Services					1473.64	1368.08	1091.40	1368.08	
1	Others					3.21	4.36	3.20	4.36	
H	Other Un-allocable Assets Net of Un-allocable Liabilities	1042.07	964.44	916.83	964.44	123.51	35.51	89.33	35.51	
$\vdash$	Total	2070.57	1995.48	1855.28	1995.48	3076.74	2820.91	2453.60	2820.91	

For Tube Investments of India Limited

Place : Chennai

Date: 6th August, 2012