Unaudited Financial Results for the Quarter and Nine Months ended 31st December, 2012

(₹. in Crores)

PART I - FINANCIAL INFORMATION

| | Standalone | | | | | | | Consolidated | | | | | | |
|--|---------------|-------------|-------------|----------------------------|-------------|------------|---------------|--------------|-------------|-------------------|-------------|------------|--|--|
| Particulars | Quarter ended | | | Nine months ended Year end | | | Quarter ended | | | Nine months ended | | Year ended | | |
| | 31.12.2012 | 30.09.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 | 31.03.2012 | 31.12.2012 | 30.09.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 | 31.03.2012 | | |
| | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) | | |
| Income from Operations | | | | | | | | | | | | | | |
| a) Net Sales / Income from Operations | 760.97 | 924.92 | 873.85 | 2595.48 | 2587.95 | 3458.97 | 1777.43 | 1823.50 | 1577.30 | 5329.57 | 4510.53 | 6265.49 | | |
| b) Other Operating Income | 4.00 | 4.50 | 5.37 | 13.71 | 17.45 | 30.80 | 59.31 | 62.96 | 43.19 | 186.72 | 122.15 | 176.34 | | |
| Total Income from Operations (Net) | 764.97 | 929.42 | 879.22 | 2609.19 | 2605.40 | 3489.77 | 1836.74 | 1886.46 | 1620.49 | 5516.29 | 4632.68 | 6441.83 | | |
| 2. Expenses | | | | | | | | | | | | | | |
| a) Changes in Inventories of Finished Goods, Work - in - Process | | | | | | | | | | | | | | |
| and Traded Goods | 1.87 | 5.95 | (15.31) | (16.10) | (50.28) | (37.79) | 4.31 | 4.67 | (14.13) | (17.94) | (55.79) | (43.12) | | |
| b) Cost of Materials Consumed | 437.40 | 534.49 | 494.73 | 1507.01 | 1516.81 | 2013.73 | 445.03 | 553.22 | 506.55 | 1548.33 | 1560.20 | 2058.94 | | |
| c) Purchase of Traded Goods | 29.78 | 38.71 | 69.03 | 124.43 | 153.00 | 185.82 | 58.74 | 38.58 | 69.91 | 158.44 | 158.10 | 231.08 | | |
| d) Employee Benefits Expense | 67.43 | 71.83 | 64.14 | 206.54 | 192.25 | 259.23 | 136.00 | 151.28 | 128.36 | 428.06 | 384.37 | 510.68 | | |
| e) Depreciation and Amortisation Expense | 19.58 | 19.31 | 19.75 | 57.74 | 56.24 | 76.08 | 34.28 | 27.98 | 25.47 | 89.57 | 74.51 | 100.90 | | |
| f) Other Expenses | 167.80 | 195.82 | 184.99 | 553.30 | 522.32 | 702.40 | 386.03 | 430.90 | 350.51 | 1166.98 | 1006.49 | 1427.34 | | |
| g) Financing Charges | | | | | | | 373.58 | 343.18 | 274.19 | 1030.54 | 720.63 | 990.04 | | |
| h) Claims Incurred (Net) | | | | | | | 209.66 | 156.50 | 147.42 | 553.75 | 387.07 | 617.94 | | |
| Total | 723.86 | 866.11 | 817.33 | 2432.92 | 2390.34 | 3199.47 | 1647.63 | 1706.31 | 1488.28 | 4957.73 | 4235.58 | 5893.80 | | |
| 3. Profit from Operations and before Other Income, Finance Costs | | | | | | | | | | | | | | |
| and Exceptional Items (1 - 2) | 41.11 | 63.31 | 61.89 | 176.27 | 215.06 | 290.30 | 189.11 | 180.15 | 132.21 | 558.56 | 397.10 | 548.03 | | |
| 4. Other Income | 3.24 | 11.91 | 0.94 | 18.39 | 15.20 | 30.97 | 5.23 | 5.48 | 2.97 | 15.31 | 6.33 | 36.14 | | |
| 5. Profit Before Finance Costs and Exceptional Items (3 + 4) | 44.35 | 75.22 | 62.83 | 194.66 | 230.26 | 321.27 | 194.34 | 185.63 | 135.18 | 573.87 | 403.43 | 584.17 | | |
| 6. Finance Costs | 30.22 | 25.18 | 19.31 | 75.05 | 56.19 | 76.17 | 31.51 | 25.45 | 19.65 | 76.84 | 57.05 | 78.27 | | |
| 7. Profit After Finance Costs but before Exceptional Items (5 - 6) | 14.13 | 50.04 | 43.52 | 119.61 | 174.07 | 245.10 | 162.83 | 160.18 | 115.53 | 497.03 | 346.38 | 505.90 | | |
| 8. Exceptional Items | | | | | | | | | | | | | | |
| a) Reversal of Provision for Standard Assets | | | | | | | | | | | 30.00 | 30.00 | | |
| b) Provision for Diminution in Value of Investments in Subsidiary | (3.81) | | | (3.81) | | | | | | | | | | |
| 9. Profit Before Tax (7 + 8) | 10.32 | 50.04 | 43.52 | 115.80 | 174.07 | 245.10 | 162.83 | 160.18 | 115.53 | 497.03 | 376.38 | 535.90 | | |
| 10. Tax Expense (including Deferred Tax) | 2.83 | 12.85 | 16.35 | 32.69 | 51.74 | 65.01 | 53.05 | 51.46 | 43.00 | 159.10 | 136.85 | 183.92 | | |
| 11. Profit After Tax (9 - 10) | 7.49 | 37.19 | 27.17 | 83.11 | 122.33 | 180.09 | 109.78 | 108.72 | 72.53 | 337.93 | 239.53 | 351.98 | | |
| Minority Interest | | | | | | | (42.22) | (33.92) | (16.97) | (110.80) | (47.48) | (83.07) | | |
| Share of profit from Associate | | | | | | | 0.61 | 0.86 | | 1.47 | | | | |
| 12. Net Profit | 7.49 | 37.19 | 27.17 | 83.11 | 122.33 | 180.09 | 68.17 | 75.66 | 55.56 | 228.60 | 192.05 | 268.91 | | |
| 13. Paid-up Equity Share Capital | 37.32 | 37.29 | 37.23 | 37.32 | 37.23 | 37.26 | 37.32 | 37.29 | 37.23 | 37.32 | 37.23 | 37.26 | | |
| (Face Value of ₹2 Each) | | - | - | - | - | - | - | | - | - | - | - | | |
| 14. Reserves and Surplus | | | | | | 1077.70 | | | | | | 1272.79 | | |
| 15. Basic Earnings Per Share (in ₹) - Not Annualised | 0.40 | 2.00 | 1.46 | 4.46 | 6.58 | 9.69 | 3.66 | 4.06 | 2.99 | 12.26 | 10.33 | 14.46 | | |
| 16. Diluted Earnings Per Share (in ₹) - Not Annualised | 0.40 | 1.99 | 1.46 | 4.45 | 6.56 | 9.66 | 3.65 | 4.05 | 2.98 | 12.23 | 10.30 | 14.42 | | |

PART II - SHAREHOLDERS' INFORMATION

| | | | Standa | lone | | Consolidated | | | | | | | |
|--|---------------|-------------|-------------|-------------------|-------------|--------------|---------------|-------------|-------------|-------------|-------------|-------------|--|
| A Particulars of Shareholding | Quarter ended | | | Nine months ended | | Year ended | Quarter ended | | | Nine mont | Year ended | | |
| | 31.12.2012 | 30.09.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 | 31.03.2012 | 31.12.2012 | 30.09.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 | 31.03.2012 | |
| Public Shareholding | | | | | | | | | | | | | |
| Number of Shares | 9,68,52,326 | 9,67,07,336 | 9,64,73,738 | 9,68,52,326 | 9,64,73,738 | 9,66,07,427 | 9,68,52,326 | 9,67,07,336 | 9,64,73,738 | 9,68,52,326 | 9,64,73,738 | 9,66,07,427 | |
| Percentage of Shareholding | 51.90% | 51.87% | 51.83% | 51.90% | 51.83% | 51.85% | 51.90% | 51.87% | 51.83% | 51.90% | 51.83% | 51.85% | |
| Promoters and Promoter Group Shareholding | | | | | | | | | | | | | |
| a) Pledged/Encumbered | | | | | | | | | | | | | |
| - Number of Shares | 13,38,610 | 13,38,610 | 13,38,610 | 13,38,610 | 13,38,610 | 13,38,610 | 13,38,610 | 13,38,610 | 13,38,610 | 13,38,610 | 13,38,610 | 13,38,610 | |
| - Percentage of Shares (as a % of the Total Shareholding of | | | | | | | | | | | | | |
| Promoter and Promoter Group) | 1.49% | 1.49% | 1.49% | 1.49% | 1.49% | 1.49% | 1.49% | 1.49% | 1.49% | 1.49% | 1.49% | 1.49% | |
| - Percentage of Shares (as a % of the Total Share Capital of the | | | | | | | | | | | | | |
| Company) | 0.72% | 0.72% | 0.72% | 0.72% | 0.72% | 0.72% | 0.72% | 0.72% | 0.72% | 0.72% | 0.72% | 0.72% | |
| b) Non Encumbered | | | | | | | | | | | | | |
| - Number of Shares | 8,84,10,780 | 8,83,81,780 | 8,83,31,780 | 8,84,10,780 | 8,83,31,780 | 8,83,69,280 | 8,84,10,780 | 8,83,81,780 | 8,83,31,780 | 8,84,10,780 | 8,83,31,780 | 8,83,69,280 | |
| - Percentage of Shares (as a % of the Total Shareholding of | | | · | | | | | | | | | | |
| Promoter and Promoter Group) | 98.51% | 98.51% | 98.51% | 98.51% | 98.51% | 98.51% | 98.51% | 98.51% | 98.51% | 98.51% | 98.51% | 98.51% | |
| - Percentage of Shares (as a % of the Total Share Capital of the | | | | | | | | | | | | | |
| Company) | 47.38% | 47.41% | 47.45% | 47.38% | 47.45% | 47.43% | 47.38% | 47.41% | 47.45% | 47.38% | 47.45% | 47.43% | |

| В | INVESTOR COMPLAINTS | |
|---|--|--------------------------------|
| | Particulars | Quarter ended 31.12.2012 |
| | Pending at the beginning of the quarter | Nil |
| | Received during the quarter | Nil |
| | Disposed off during the quarter | Nil |
| | Remaining unsolved at the end of the quarter | Nil |

Notes:

- 1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 31st January, 2013.
- 2 The Statutory Auditors of the Company have carried out a Limited Review of the above Unaudited Standalone and Unaudited Consolidated Results for the quarter and nine months ended 31st December, 2012.
- 3 The Board of Directors has declared an interim dividend of ₹1.50 (Rupee One and Paise Fifty only) per Equity share of ₹2/- each for the Financial Year 2012-13.
- 4 During the quarter, the Company acquired 2,12,46,122 equity shares of Shanthi Gears Limited (SGL), representing 26% of SGL's paid up share capital, pursuant to the mandatory Open Offer under the SEBI (Substantial Acquisition of Shares & Takeovers) Regulations, 2011 from the public shareholders of SGL at a price of ₹81/- per equity share. As a result, SGL has become a Subsidiary of the Company with a share holding of 70.12% and the principles of consolidation has been changed from that of Associate to Subsidiary as per Accounting Standard 21.
- 5 During the quarter, the Company acquired 22.87% stake in Financiere C10 S.A.S (FC10), an Oveseas Subsidiary in France, at an investment of ₹16.53 Cr. As a result, FC10 has become a Wholly Owned Subsidiary of the Company.
- 6 Considering business conditions, the Company has decided to voluntarily liquidate TICI Motors (Wuxi) Company Limited, a Wholly Owned Overseas Subsidiary in China. Consequently a sum of ₹3.81 Cr. has been provided towards the diminution in value of investments.
- 7 During the quarter, the Company allotted 1,73,990 shares to its employees consequent to the exercise of options granted under the Company's Employees Stock Option Scheme.
- Pursuant to Insurance Regulatory and Development Authority (IRDA) Order No. IRDA/F&A/ORD/MTPP/070/03-2012 dated 22nd March, 2012, Cholamandalam MS General Insurance Company Limited, a Subsidiary of the Company, has recognized in its Miscellaneous Revenue Account with respect to Indian Motor Third Party Insurance Pool (IMTPIP) an amount of ₹50.50 Cr. representing the cumulative differential actuarial estimated liability for the underwriting years 2009-10, 2010-11 and 2011-12. The balance differential liability of ₹62.40 Cr. will be absorbed in the subsequent accounting periods up to March 2014. As a result of the above, the consolidated profit before tax for the nine months ended 31st December, 2012, has been impacted by ₹50.50 Cr. which is different from the policy followed for adopting the loss in full during the corresponding period of previous year.
- 9 The above financial results are also available on our website www.tiindia.com.
- 10 Previous period figures have been re-grouped / re-classified, where necessary.

For Tube Investments of India Limited

Place : Chennai

Date: 31st January, 2013

L Ramkumar Managing Director

TUBE INVESTMENTS OF INDIA LIMITED

Segment wise Revenue, Results and Capital Employed under Clause 41 of the Listing Agreement

(₹. in Crores)

| | | | Stand | lalone | | Consolidated | | | | | | |
|---|---------------|-------------|-------------|-------------|-------------|--------------|-------------|---------------|-------------|-------------------|-------------|------------|
| Particulars | Quarter ended | | | Nine mon | | Year ended | | Quarter ended | | Nine months ended | | Year ended |
| | 31.12.2012 | 30.09.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 | 31.03.2012 | 31.12.2012 | 30.09.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 | 31.03.2012 |
| | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| 1 Segment Revenue | | | | | | | | | | | | |
| Cycles / Components / E Scooters | 268.17 | 376.64 | 350.33 | 980.25 | 988.65 | 1292.90 | 269.01 | 378.90 | 352.62 | 985.61 | 993.49 | 1301.12 |
| Engineering | 340.81 | 377.65 | 368.35 | 1113.15 | 1082.24 | 1456.64 | 340.81 | 377.65 | 368.35 | 1113.15 | 1082.24 | 1456.64 |
| Metal Formed Products | 187.81 | 205.22 | 192.27 | 613.46 | 632.30 | 869.58 | 235.49 | 257.56 | 231.20 | 772.50 | 777.65 | 1064.79 |
| Un-allocable Operating Income | 0.05 | 0.12 | 0.13 | 0.26 | 0.20 | 0.14 | 0.05 | 0.12 | 0.13 | 0.26 | 0.20 | 0.14 |
| Insurance | | | | | | | 326.19 | 295.61 | 224.57 | 878.24 | 623.65 | 967.78 |
| Gears and Gear Products | | | | | | | 27.76 | | | 27.76 | | |
| Other Financial Services | | | | | | | 668.97 | 607.88 | 475.63 | 1838.23 | 1256.03 | 1779.31 |
| Others | | | | | | | 2.23 | 1.67 | 2.02 | 5.22 | 5.00 | 7.01 |
| Total | 796.84 | 959.63 | 911.08 | 2707.12 | 2703.39 | 3619.26 | 1870.51 | 1919.39 | 1654.52 | 5620.97 | 4738.26 | 6576.79 |
| Inter Segment Revenue | (31.87) | (30.21) | (31.86) | (97.93) | (97.99) | (129.49) | (33.77) | (32.93) | (34.03) | (104.68) | (105.58) | (134.96 |
| Total Revenue | 764.97 | 929.42 | 879.22 | 2609.19 | 2605.40 | 3489.77 | 1836.74 | 1886.46 | 1620.49 | 5516.29 | 4632.68 | 6441.83 |
| 2 Segment Results | | | | | | | | | | | | |
| Cycles / Components / E Scooters | 4.60 | 22.10 | 16.08 | 48.27 | 59.15 | 75.56 | 6.64 | 22.05 | 16.30 | 49.91 | 58.82 | 74.85 |
| Engineering | 18.86 | 28.54 | 30.08 | 79.54 | 93.47 | 131.12 | 18.86 | 28.54 | 30.08 | 79.54 | 93.47 | 131.12 |
| Metal Formed Products | 16.20 | 22.13 | 20.02 | 61.86 | 78.39 | 111.96 | 16.42 | 21.27 | 23.99 | 62.49 | 86.57 | 120.80 |
| Insurance | 10.20 | 22.13 | 20.02 | 01.00 | 70.39 | 111.90 | 24.22 | 15.95 | (0.51) | 54.90 | 14.03 | 15.54 |
| Gears and Gear Products | | | | | | | 4.35 | 13.33 | (0.51) | 4.35 | 14.03 | 13.34 |
| Other Financial Services | | | | | | | 122.51 | 102.50 | 68.10 | 328.06 | 191.05 | 289.21 |
| Others Others | | | | | | | 0.46 | 0.34 | 0.57 | 0.91 | 1.27 | 2.10 |
| Total | 39.66 | 72.77 | 66.18 | 189.67 | 231.01 | 318.64 | 193.46 | 190.65 | 138.53 | 580.16 | 445.21 | 633.62 |
| Finance Costs | (30.22) | (25.18) | (19.31) | (75.05) | (56.19) | (76.17) | (31.51) | (25.45) | (19.65) | (76.84) | (57.05) | (78.27 |
| Other Net Un-allocable Income / (Expenditure) / Inter | (30.22) | (23.16) | (19.31) | (73.03) | (50.19) | (70.17) | (31.31) | (23.43) | (19.05) | (70.04) | (57.05) | (10.21 |
| Segment Eliminations | 0.88 | 2.45 | (3.35) | 1.18 | (0.75) | 2.63 | 0.88 | (5.02) | (3.35) | (6.29) | (11.78) | (19.45 |
| Net Profit Before Tax | 10.32 | 50.04 | 43.52 | 115.80 | 174.07 | 245.10 | 162.83 | 160.18 | 115.53 | 497.03 | 376.38 | 535.90 |
| Net I folk before Tax | 10.32 | 30.04 | 73.32 | 113.00 | 174.07 | 243.10 | 102.03 | 100.10 | 113.33 | 437.03 | 370.30 | 333.30 |
| 3 Capital Employed (Segment Assets - Segment Liabiliti | | | | | | | | | | | | |
| Cycles / Components / E Scooters | 122.06 | 156.88 | 110.57 | 122.06 | 110.57 | 90.42 | 122.39 | 155.20 | 108.64 | 122.39 | 108.64 | 88.70 |
| Engineering | 486.29 | 493.68 | 437.12 | 486.29 | 437.12 | 448.97 | 486.29 | 493.68 | 437.12 | 486.29 | 437.12 | 448.97 |
| Metal Formed Products | 498.72 | 503.92 | 485.75 | 498.72 | 485.75 | 491.65 | 512.02 | 529.86 | 529.20 | 512.02 | 529.20 | 505.14 |
| Insurance | | | | | | | 411.24 | 394.30 | 320.38 | 411.24 | 320.38 | 322.75 |
| Gears and Gear Products | | | | | | | 269.45 | | | 269.45 | | |
| Other Financial Services | | | | | | | 1582.28 | 1501.05 | 1167.29 | 1582.28 | 1167.29 | 1368.08 |
| Others | | | | | | | 4.68 | 4.38 | 3.82 | 4.68 | 3.82 | 4.36 |
| Other Un-allocable Assets Net of Un-allocable Liabilities | 1465.47 | 1463.96 | 1009.24 | 1465.47 | 1009.24 | 964.44 | 84.28 | 546.26 | 191.35 | 84.28 | 191.35 | 82.91 |
| Total | 2572.54 | 2618.44 | 2042.68 | 2572.54 | 2042.68 | 1995.48 | 3472.63 | 3624.73 | 2757.80 | 3472.63 | 2757.80 | 2820.91 |

For Tube Investments of India Limited

Place : Chennai

Date: 31st January, 2013

L Ramkumar Managing Director